July 7, 2023

## Preliminary Monthly Report for June 2023

Money Partners Group released the following data for consolidated performance in June 2023 today. Operating revenues and foreign exchange margin deposits are preliminary figures that may change when financial statements are released.

| Period | FYE March 2023 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2022 |  |  |  |  |  |  |  |  | 2023 |  |  |
|  | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar |
| Operating revenues (Million yen) | 457 | 432 | 500 | 420 | 493 | 468 | 499 | 464 | 575 | 469 | 467 | 571 |
| Foreign exchange trading volume (Currency in millions) | 130,806 | 139,280 | 141,401 | 113,223 | 119,648 | 128,574 | 113,350 | 127,232 | 107,703 | 105,841 | 85,507 | 111,183 |
| Customer accounts (Accounts) | 348,893 | 349,810 | 350,630 | 351,580 | 352,358 | 353,153 | 354,034 | 354,921 | 355,911 | 357,388 | 358,445 | 359,637 |
| Foreign exchange margin deposits (Million yen) | 56,841 | 56,680 | 57,597 | 57,397 | 58,239 | 58,842 | 59,781 | 58,087 | 53,578 | 54,003 | 54,041 | 51,650 |
| General customers | 55,261 | 55,126 | 55,939 | 55,862 | 56,679 | 57,382 | 58,476 | 56,055 | 52,006 | 52,417 | 52,319 | 49,931 |
| Financial companies (B-to-B) | 1,579 | 1,553 | 1,658 | 1,534 | 1,559 | 1,459 | 1,305 | 2,031 | 1,572 | 1,586 | 1,721 | 1,718 |
| Manepa Card accounts (Accounts) | 158,807 | 158,600 | 158,387 | 158,213 | 158,026 | 157,844 | 157,701 | 157,517 | 157,440 | 155,557 | 155,331 | 154,837 |


| Period | FYE March 2024 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2023 |  |  |  |  |  |  |  |  | 2024 |  |  |
|  | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar |
| Operating revenues (Million yen) | 503 | 502 | 431 |  |  |  |  |  |  |  |  |  |
| Foreign exchange trading volume (Currency in millions) | 72,285 | 85,026 | 102,447 |  |  |  |  |  |  |  |  |  |
| Customer accounts (Accounts) | 360,441 | 361,481 | 362,428 |  |  |  |  |  |  |  |  |  |
| Foreign exchange margin deposits (Million yen) | 52,386 | 52,333 | 49,506 |  |  |  |  |  |  |  |  |  |
| General customers | 50,017 | 50,108 | 47,361 |  |  |  |  |  |  |  |  |  |
| Financial companies (B-to-B) | 2,368 | 2,224 | 2,144 |  |  |  |  |  |  |  |  |  |
| Manepa Card accounts (Accounts) | 154,562 | 154,386 | 154,304 |  |  |  |  |  |  |  |  |  |

(Notes) 1. Foreign exchange trading volume is the sum of customer transactions in each currency, using base currency units. Trading volume has not been converted into yen.
2. The number of customer accounts and foreign exchange margin deposits are end-of-month figures.
3. Money Partners started contract-for-difference (CFD-metals) trading in August 2011. Margin deposits, trading volume (currency units converted to USD) and trading revenues in CFD-metals are included in foreign exchange margin deposits, foreign exchange trading volume, and operating revenues, respectively.
4. Foreign exchange margin deposits are presented separately for transactions from general customers and from financial institutions that are $B$-to-B customers.
5. From March 2022, crypto asset contract-for-difference (CFD) trading (margin deposits and trading volume (trading value converted to USD) in CFD transactions) are included in foreign exchange margin deposits and foreign exchange trading volume, respectively.

## <Overview of June>

In June, the U.S. dollar (USD) began forex market trading in the mid 139-yen range. The ISM® Report On Business $®$ - Manufacturing ( $\mathrm{PMI} ®$ ) for May underperformed market expectations, causing the USD to temporarily fall to a monthly low in the mid 138-yen range. May U.S. employment statistics were announced the next day on June 2 and nonfarm payroll employment far exceeded market expectations, pushing the USD up to the lower 140-yen range. The USD lost momentum at the beginning of the next week and traded in the upper 138-yen to mid 140-yen range lacking a sense of direction from June 5 onward. The USD subsequently edged upward, temporarily reaching the upper 141-yen range after officials at an FOMC meeting on June 14 suggested there will be two more interest rate increases by year-end and Japanese officials announced they will maintain the current easy monetary policy at the Bank of Japan Monetary Policy Meeting on June 16. Dollar buying accelerated when Federal Reserve Board Chairman Jerome Powell stated the need for additional interest rate increases on June 22 and U.S. economic indicators put in a strong performance on June 27. The USD reached a high in the lower 145-yen range on June 30 and ended the month in the mid 144-yen range.

The currencies for Europe and Oceania, which are the main currencies traded other than the USD/JPY, all trended upward against the yen.

The daily average price range for the USD/JPY decreased to 1.133 yen (compared to 1.185 yen in May). However, the average price range increased substantially from May for the Turkish lira (TRY)/JPY and many other currency pairs, resulting in an overall increase in forex market volatility from May.

Amid these conditions, the Money Partners Group is continuing our campaign on the Partners FX nano platform offering a 24 -hour zero spread ( 0.0 yen, same bid and ask price) on orders up to our specified volume for the five currency pairs of USD/JPY, EUR/JPY, AUD/JPY, GBP/JPY, and Mexican peso (MXN)/JPY. We made this a first-in-the-industry regular offering from November 16, 2022. We are continuing the campaign on the Partners FX nano platform substantially expanding the order volume from 10,000 to 50,000 currency units for each transaction in the USD/JPY offering a zero spread (0.0 yen, same bid and ask price).

We are also continuing our efforts to narrow the spread during Golden Manepa time (from 5:00 p.m. to 3 a.m.). We are continuing to offer the narrowest spreads in the industry on over 15 currency pairs, including the USD/JPY and AUD/JPY, on both the Partners FX and Partners FX nano platforms. In addition to the above campaigns, we launched a campaign offering a digital gift according to trading volume, and are conducting various campaigns, including a campaign offering a maximum of 2 million yen in cash back according to new transaction volume in the target currency pairs for the EUR, GBP, and AUD, which are the main currencies handled.

The above factors resulted in an $20 \%$ increase in foreign exchange trading volume from May to 102.4 billion currency units. Operating revenues were 431 million yen, a 14\% decrease from May resulting from the decline in trading profitability. Foreign exchange margin deposits fell for both general customers and financial companies, decreasing by 2,827 million yen from May to 49,506 million yen
overall.

We revised our dividend policy as follows at the Board of Directors meeting held on March 15, 2023 and decided to raise the target for the dividend payout ratio from $30 \%$ to $50 \%$ of net income attributable to owners of parent. A year-end dividend of 9.00 yen per share was approved at the annual General Meeting of Shareholders held in June. This brought the annual dividend for fiscal year ended March 31,2023 to 12.75 yen per share and the dividend yield to $5.12 \%$.

Note: The stock price used in calculating the dividend yield is 249 yen, the closing price of the Company's common shares on the Tokyo Stock Exchange on March 15, 2023, the date of the Board of Directors resolution on the revised policy mentioned above.

Note: This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

